

PERIODIC DISCLOSURES
FORM NL-6-COMMISSION SCHEDULE



Royal Sundaram General Insurance Co. Ltd

31-Dec-19

Particulars	FOR THE QUARTER ENDED 31st Dec 2019														Total		
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account												
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Crop	Others		Miscellaneous Total	
Commission paid																	
Direct	34,211	14,741	-	14,741	601,942	712	602,654	2,857	3,398	16,806	15,019	112,304	-	552	753,590	802,542	
Add: Re-insurance Accepted	9,305	26	-	26	-	-	-	-	-	716	25	-	-	-	741	10,072	
Less: Commission on Re-insurance Ceded	(34,335)	(6,173)	-	(6,173)	(180,817)	(6,071)	(186,888)	(147)	(93)	(30,515)	(1,461)	(63,316)	(97,550)	(1,835)	(381,801)	(422,307)	
Net Commission	9,183	8,594	-	8,594	421,125	(5,359)	415,766	2,710	3,305	(12,991)	13,583	48,988	(97,550)	(1,281)	372,530	390,307	

Particulars	FOR THE QUARTER ENDED 31st Dec 2018														Total	
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	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Crop	Others		Miscellaneous Total
Commission paid																
Direct	40,151	10,107	30	10,137	533,721	455	534,175	2,265	1,967	19,724	15,435	78,465	-	1,811	653,841	704,130
Add: Re-insurance Accepted	(1,892)	-	-	-	-	-	-	-	-	(135)	13	-	-	-	(122)	(2,014)
Less: Commission on Re-insurance Ceded	(28,431)	(6,271)	(70)	(6,341)	(209,771)	(5,353)	(215,124)	(206)	(2,884)	(32,686)	(1,607)	(52,208)	(19,229)	(8,501)	(332,445)	(367,217)
Net Commission	9,828	3,836	(40)	3,796	323,950	(4,898)	319,051	2,059	(917)	(13,097)	13,841	26,257	(19,229)	(6,690)	321,274	334,899

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

	For Q3 2019-20	For Q3 2018-19
Agents	124,195	120,602
Brokers	467,691	466,770
Corporate Agency	99,805	82,460
Referral	-	-
Others* (pl. specify)	110,851	34,298
TOTAL (B)	802,542	704,130

Particulars	UPTO PERIOD ENDED 31st Dec 2019														Total	
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account											
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Crop	Others		Miscellaneous Total
Commission paid																
Direct	191,731	47,072	-	47,072	1,683,106	2,323	1,685,429	7,688	7,541	52,797	50,594	305,900	-	5,087	2,115,036	2,553,839
Add: Re-insurance Accepted	33,613	63	-	63	-	-	-	-	-	3,016	519	-	-	1,116	4,651	38,327
Less: Commission on Re-insurance Ceded	(197,715)	(28,806)	(402)	(29,208)	(624,634)	(16,425)	(641,059)	(1,340)	(6,649)	(120,163)	(15,410)	(182,304)	(189,750)	(15,561)	(1,172,236)	(1,399,159)
Net Commission	27,629	18,329	(402)	17,927	1,058,472	(14,102)	1,044,370	6,348	892	(64,350)	35,703	123,596	(189,750)	(9,358)	947,451	993,007

Particulars	UPTO PERIOD ENDED 31st Dec 2018														Total	
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account											
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Crop	Others		Miscellaneous Total
Commission paid																
Direct	141,399	34,527	92	34,619	1,711,277	1,914	1,713,191	7,057	4,232	51,581	51,614	270,251	-	5,780	2,103,706	2,279,724
Add: Re-insurance Accepted	9,992	63	-	63	-	-	-	-	-	1,746	2,869	-	-	-	4,615	14,670
Less: Commission on Re-insurance Ceded	(120,959)	(27,060)	(522)	(27,582)	(726,697)	(15,660)	(742,357)	(765)	(7,869)	(124,547)	(17,224)	(187,423)	(124,943)	(14,968)	(1,220,094)	(1,368,635)
Net Commission	30,432	7,530	(430)	7,100	984,580	(13,746)	970,834	6,294	(3,637)	(71,220)	37,259	82,828	(124,943)	(9,188)	888,227	925,759

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

	9 months 2019-20	9 months 2018-19
Agents	423,693	316,769
Brokers	1,387,472	1,514,011
Corporate Agency	302,485	325,814
Referral	-	-
Others* (pl. specify)	240,189	123,131
TOTAL (B)	2,353,839	2,279,724

Note: The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

* Others include IMF, POS, Web aggregator, MISP